

INTERNAL MEDICINE MEETING 2019

RULES & REGULATIONS

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The American College of Physicians, Inc. (ACP) has full authority to interpret or amend these rules, and its decision is final. Exhibitors agree to abide by these rules and regulations, ACP's Exhibitor Service Manual, and the rules and regulations that may hereafter be adopted, which shall be as much a part as though originally incorporated. All issues not addressed herein are subject to the decision of ACP.

CONTRACT AND CONTRACTUAL AGREEMENT

By submitting a booth contract, the Exhibitor agrees to adhere to all rules and regulations, requirements, and restrictions as set forth in the Exhibitor Prospectus, Exhibitor Service Manual, and ACP Rules and Regulations. Failure to abide by such rules and regulations may result in forfeiture of all monies paid and/or eligibility to participate in future ACP meetings. No Exhibitor may assign or sublet the whole or any part of the space allotted, nor exhibit therein any goods other than those manufactured or handled by the Exhibitor in the regular course of business.

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ACP ETHICAL GUIDELINES

ACP Ethical Guidelines prohibit Exhibitors who promote the sale of products by physicians out of their office. ACP reserves the right at its sole discretion to refuse any contract on the basis of ACP Rules and Regulations and Ethical Guidelines.

ACP MEDIA AND PRESS POLICY

Reporters who are appropriately badged with official ACP press badges are permitted to visit the exhibits, but, in accordance with ACP's media policy, reporters cannot conduct interviews or use cameras or recording equipment of any kind in the Exhibit Hall. Please direct any questions about the media to the Public Relations and Web Communications Department in advance of Internal Medicine Meeting 2019 at 215-351-2668.

ACP NAME OR LOGO

ACP's name, seal, logo, and acronym are proprietary marks and may not be used in signs, advertising, or promotions in any media or on product literature either inside or outside the exhibit area. This rule applies before, after, and during the meeting, unless prior approval has been received from the ACP Exhibit Manager.

AISLE CARPET AND DRAPE

Aisle carpet will be provided by ACP; 8' high back drapes and 3' high side drapes will be provided for all linear booths. **The official General Service Contractor (Decorator) will, at the Exhibitor's expense, install carpet in any booth in which carpet/flooring installation has not begun by 4:00 p.m. on Wednesday, April 10, 2019.**

AMERICANS WITH DISABILITIES ACT (ADA)

All Exhibitors are responsible for compliance with the Americans with Disabilities Act (ADA) within their assigned exhibit space.

APPROVAL OF BOOTH SCHEMATICS

Exhibitors with island booths of 400 sq. ft. or more, structures that exceed 10' in height, or 2-story booths must [Submit Booth Schematics](#) to the ACP Exhibit Manager for review and approval by February 15, 2019.

ATTORNEY'S FEES

Should ACP find it necessary to retain an attorney or attorneys to enforce any of the provisions of this contract or to protect its interest under this contract, ACP shall be entitled to recover from the other party all reasonable costs, charges, and expenses, including attorneys' fees, costs, and related expenses.

BIOLOGICAL WASTE DISPOSAL

All medical and biological waste must be disposed of properly and must be handled by a licensed medical waste transporter. The Exhibitor is responsible for all costs of disposal.

BOOTH ACTIVITIES

All booth activity requests (including catering, giveaways, raffles, music, blood testing, demonstrations, and guest appearances) must be submitted to ACP prior to the meeting via the online [Booth Activities Request](#) form for approval. ACP reserves the right at its sole discretion to refuse any booth activity on the basis of ACP policies, rules, and regulations. Unapproved booth activities conducted on-site will not be permitted.

- Interviews, demonstrations, detailing, or distribution of literature or samples can take place only inside the assigned booth space.
- Literature or other materials may not be left or distributed in ACP common areas such as main aisles, lounges, registration, hotels, etc.
- Demonstrations may not extend into the aisle and space must be left within the exhibit booth to accommodate visitors. Demonstrations/presentations are only permitted in a 20'x20' or larger island space. Should visitors interfere with normal traffic or overflow into the neighboring exhibits, the presentation must be limited or eliminated.
- The use of human subjects as models for demonstrating ultrasound scanning devices is permitted when paired with an educational component. Further regulations are listed on the [Booth Activities Request](#) form.
- **Distribution of Product Samples:** Exhibitors are permitted to distribute products of their own manufacture. ACP has the option to withhold or withdraw permission for Exhibitors to distribute giveaways or premiums, advertising, or other materials that it considers objectionable.
- **Giveaways:** The distribution of giveaways will be limited to those items considered acceptable on the basis of [ACP's Position Paper on Physician-Industry Relations](#) and must be approved by ACP via the online [Booth Activities Request](#) form prior to the meeting. Unapproved giveaways distributed on-site will not be permitted. **Giveaways must be of minimal value, less than \$10, and have professional relevance.**
- **Raffles:** Exhibitors who wish to sponsor contests or raffle drawings must be approved by ACP via the online [Booth Activities Request](#) form prior to the meeting. The contest or drawing must be open to all meeting attendees and be conducted in a professional manner. ACP reserves the right at its sole discretion to refuse any raffle item on the basis of ACP policies, rules, and regulations. Unapproved raffle items distributed on-site will not be permitted. **Raffle prizes must be valued at \$250 or less.**

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BOOTH DESCRIPTION

- The booth description will appear under the Exhibitor's name as submitted by the Exhibitor in the printed Onsite Industry Guide* and web-based interactive floor plan.
- Descriptions must be factual in nature. Copy will be reviewed and edited at the discretion of ACP.
- It is up to the Exhibitor to indicate registered trademarks or other proprietary markings for product names registered with the USPTO and TM for all trademarks. Please use quotation marks for designating publication names.

*Note: It is the Exhibitor's responsibility to enter all information on behalf of its company by the January 9, 2019 deadline. Information can be updated in the "Booth Info" section of the [Exhibitor Dashboard](#).

BOOTH OPERATIONS

No Exhibitor may operate in a way that violates the rights of another Exhibitor. The decision on appropriate conduct will be at the discretion of the ACP Exhibit Manager.

- Exhibits must not project beyond the space allotted.
- Exhibits may not obstruct the view or interfere with the traffic of other exhibits.
- All exhibits are to be presented in a dignified manner, without a sideshow atmosphere.
- The use of professional actors, magicians, or performers in the Exhibit Hall is prohibited.
- No soliciting of attendees in the aisle or high-pressure "pitch" of any kind is permitted.
- Demonstrations and the distribution of literature and samples must take place inside the assigned booth.
- Canvassing outside the booth and distribution of materials outside the booth and Exhibit Hall are prohibited.
- If live models are used, Exhibitors are expected to be prudent when selecting attire for them.
- Professional discretion should be observed at all times.
- Booths are to be kept clean and in good order.
- No part of any exhibit, or signs relating thereto, shall be posted, nailed, or otherwise attached to columns, walls, floors, or other parts of the building or its furniture or in any way to deface them; the Exhibitor is liable for damage from failure to observe these rules.
- The background of the display must show the generic name of any drug product that is featured.

- Exhibitors are prohibited from publishing information gathered as a result of exhibiting without the prior written consent of ACP.
- Sound and sound systems are only permitted for formal demonstrations. Sound must be directed into the exhibit space, not facing out toward the aisles or neighboring Exhibitors. Sound cannot project beyond the space nor interfere with neighboring Exhibitors. Refer to [Sound Restrictions](#).
- Live performance of music is not permitted. The ACP has a signed license agreement with the American Society of Composers, Authors, and Publishers (ASCAP) and Broadcast Music, Inc. (BMI) that covers recorded music for program events not including the exhibits.
- The use of live animals in an exhibit for any purpose is prohibited.

BOOTH SPACE ASSIGNMENT

Contracts for exhibit space received by October 19, 2018 will be assigned space on the basis of [Priority Points](#). Contracts for exhibit space received after October 19, 2018 will select booth space based on availability.

BOOTH STAFFING

Exhibits must be staffed and operational at all times during exhibit hours. Any Exhibitor who vacates his or her booth before the closing of each day will incur a loss of all priority points and may jeopardize future participation at the ACP annual meeting.

CANCELLATION AND REDUCTION POLICY

Cancellations and reductions must be submitted in writing and will be processed using the date of receipt as the official cancellation or reduction date. If the notice of cancellation or reduction is received:

- Before **December 11, 2018** – Exhibitor forfeits 50% of the total exhibit fee.
- After **December 11, 2018** – Exhibitor forfeits 100% of the total exhibit fee.

Regardless of the reason for cancellation or reduction, **this policy is strictly enforced and no exceptions are granted**. ACP shall have the right to use cancelled space as deemed appropriate, including the selling of space to another Exhibitor. ACP has the right to relocate the Exhibitor after reducing space. Note: It is the Exhibitor's responsibility to cancel all other arrangements made in connection with exhibiting. Exhibitor is liable for any and all fees or penalties associated with the cancellation or reduction.

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CANCELLATION OF EXPOSITION

It is mutually agreed that in the event of cancellation of Internal Medicine Meeting 2019 due to fire, strikes, governmental regulations, or causes that would prevent its scheduled opening or continuance, then and thereupon this agreement will be terminated and the ACP management shall determine an equitable basis for the refund of such portion of the exhibit fees as is possible, after due consideration of expenditures and previous commitments.

CARPET/FLOORING

Exhibitors are required to have carpet/flooring in their booth space. The official General Service Contractor (Decorator) will, at the exhibitor's expense, install carpet in any booth in which carpet/flooring installation has not begun by 4:00 p.m. on Wednesday, April 10.

CLEANING SERVICE

ACP will provide aisle carpet cleaning. Exhibitors are responsible for arranging cleaning services for their booths.

CME CREDIT

Individual companies may offer continuing medical education programs in the Exhibit Hall; however, credit cannot be given for such courses on-site.

CONVENTION CENTER

Information regarding electrical services, catering, fire rules, regulations, and so forth will be included in the [Exhibitor Service Manual](#).

DISMANTLING OF EXHIBITS

- Dismantling will begin on Saturday, April 13, at 2:30 p.m. and continue through Sunday, April 14, until 5:00 p.m.
- **Exhibitors who begin to pack or dismantle their booths before 2:30 p.m. will incur a penalty of \$1,000, loss of priority points, and loss of eligibility to exhibit at future ACP annual meetings.**
- All Exhibitor freight must be completely removed from the building by noon on Monday, April 15. All outbound carriers must be checked in no later than 8:00 a.m. on Monday, April 15.
- Under no circumstances will children under the age of 12 years be permitted in the Exhibit Hall during dismantling hours. An adult must accompany young adults aged 12 to 16 years.

ELIGIBILITY TO EXHIBIT

ACP reserves the right to control all aspects of the Exhibit Hall. ACP specifically reserves the right to determine the acceptability of contracts for eligibility to exhibit. Contracts to exhibit will be accepted or rejected on the basis of criteria including, but not limited to, that products or services should be medical in nature,

be related to the practice of medicine, have professional or educational benefit, or be acceptable based on the [ACP's Position Paper on Physician-Industry Relations](#). ACP reserves the right at its sole discretion to refuse any contract on the basis of ACP policies, rules, and regulations. **ACP Ethical Guidelines prohibit Exhibitors who promote the sale of products by physicians out of their office.**

Exhibit contracts will not be accepted if ACP deems them to include false or misleading statements. No exhibit contract will be accepted if ACP determines the exhibit is in poor taste, offensive to persons in attendance, and is not in keeping with the character and purpose of Internal Medicine Meeting. **ACP may deny installation privileges or require removal of any exhibit or promotion that ACP finds objectionable or does not comply with ACP rules and regulations as set forth in the Exhibitor Prospectus, Exhibitor Service Manual, and Rules and Regulations.**

EXHIBIT BOOTH FEE

Applies to all companies eligible to exhibit. **The exhibit booth fee does not include carpeting or booth furnishings such as tables, chairs, electric, Internet, etc.** A purchase order will not serve as payment and will not hold exhibit space. Before December 11, 2018, 50% of the total exhibit fee with contract is required to hold booth space; after December 11, 2018, 100% of the total exhibit fee is required with contract. Payments by check must be received within 10 days of submitting the contract or the booth selection will be released.

EXHIBIT HALL BADGES AND REGISTRATION

Exhibitor registration will begin on Tuesday, April 9, at noon. A complete listing of dates and times will be included in the [Exhibitor Service Manual](#).

- Exhibitors must register and obtain their badges from the Exhibitor Registration counter located in the Convention Center. Without badges, Exhibitors cannot enter the Exhibit Hall.
- Exhibitor badges allow access to the Exhibit Hall during installation, dismantling, and all exhibit hours.
- Exhibit Hall access before or after these hours must be requested in writing to the ACP Exhibit Manager.
- Installation and dismantling companies and other [Exhibitor-Designated Contractors](#) must obtain work identification for their personnel from the official ACP security vendor. Work identification allows access to the Exhibit Hall only during move-in and move-out. Access will be denied during exhibit hours.
- Exhibit Hall badges do not allow access into scientific sessions.
- There is no limit to the number of Exhibit Hall badges requested per booth.

INTERNAL MEDICINE MEETING 2019 RULES & REGULATIONS

EXHIBITOR-DESIGNATED CONTRACTORS (EDCS)

ACP is contracting and will be responsible for working solely and exclusively with the Exhibitor. ACP has not and shall not enter into any contract with any EDCs. The Exhibitor and/or the Exhibitor's respective company shall contract with the EDC and shall be responsible for coordinating and ensuring that proper actions are being undertaken by the EDC. In the event that any EDC is negligent or violates any of the provisions contained in this Prospectus applicable to the Exhibitor, the Exhibitor shall be solely and exclusively liable to ACP for any and all damages, penalties, and additional liability incurred by ACP as a result of any EDC's actions or inactions resulting in such damages. If the Exhibitor plans to use a service contractor other than the official General Service Contractor (Decorator), an [EDC Request Form and the EDC's Certificate of Liability Insurance](#), indicating coverage during the installation and dismantling dates, must be submitted to ACP on or prior to February 15, 2019. Otherwise, any individual other than the official General Service Contractor will not be permitted to set up the booth on behalf of the Exhibitor. For Exhibitors who submit their EDC request forms after the deadline date, ACP will grant permission on a case-by-case basis.

The Exhibitor shall require each EDC to obtain and maintain, in full force and effect, and at its own cost and expense, insurance coverage in the following types and amounts as set forth in this paragraph for installation and dismantling of the exhibit booth:

(1) **General Liability Insurance:** in a Combined Single Limit, which shall include coverage for Contractual liability, bodily injury (including death and disability), and property damage arising out of or relating to the EDC's participation in ACP's Internal Medicine Meeting 2019 in amounts as are adequate to ensure full protection from liability to ACP, but in no event shall such General Liability Insurance policy amounts be less than One Million Dollars (\$1,000,000.00) per occurrence, and Two Million Dollars (\$2,000,000.00) on an annual basis, in the aggregate, and

(2) **Worker's Compensation Insurance,** in such amounts as is necessary to ensure that ACP is not liable for any damages caused by or attributable to any worker's compensation claim relating to each EDC's participation in ACP's Internal Medicine Meeting 2019, within the statutory limits as required by law. The Exhibitor may determine that the EDC has satisfied the minimum liability coverage policy limits required by ACP, if, through a combination of primary and umbrella/excess policies, the EDC satisfies the coverage in the aggregate.



The Exhibitor shall require the EDC to name ACP and the Pennsylvania Convention Center and each of their respective affiliates, subsidiaries, regents, employees, agents, officers, and directors as "Additional Insureds" on all liability policies. This insurance is primary as to any other valid and collectible insurance and shall contain an endorsement that such policy shall remain in full force and effect notwithstanding that the insured has waived its right of action against any party prior to the occurrence of a loss, and shall require the insurer to waive all rights of subrogation against ACP or the Pennsylvania Convention Center.

EXHIBITOR HOUSING

ACP has negotiated convention rates [with a select group of hotels](#). We expect Exhibitors to take advantage of these room blocks, which allow us to offer the best possible group rates. The deadline is **March 28, 2019**. Please remember to cancel all unneeded rooms held by your company if you cancel or reduce exhibit space so that ACP hotel rooms do not go unused. Cancellations must be received a minimum of four weeks prior to arrival date. For cancellation of five or more rooms within four weeks prior to arrival, you will be required to pay a cancellation penalty equal to one night's room rate and tax per cancelled room. This penalty will be charged to the credit card on file used to guarantee these reservations within four weeks of Internal Medicine Meeting 2019, and will only apply in the event that ACP is charged attrition. Hotel cancellation may apply.

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EXHIBITOR INSURANCE REQUIREMENTS

For the term of the agreement, the Exhibitor and/or the company on behalf of which the Exhibitor is presenting, shall be required to obtain and maintain, in full force and effect, and at its own cost and expense, insurance coverage in the following types and amounts as set forth in this paragraph for installation and dismantling of the exhibit booth: (1) **General Liability Insurance:** in a Combined Single Limit, which shall include coverage for Contractual liability, bodily injury (including death and disability), and property damage arising out of or relating to the Exhibitor's participating in ACP's Internal Medicine Meeting 2019 in amounts as are adequate to ensure full protection from liability to ACP, but in no event shall such General Liability Insurance policy amounts be less than One Million Dollars (\$1,000,000.00) per occurrence, and Two Million Dollars (\$2,000,000.00) on an annual basis, in the aggregate, and (2) **Worker's Compensation Insurance,** as necessary to ensure that ACP is not liable for any damages for any worker's compensation claim caused by or attributable to the Exhibitor's participation in ACP's Internal Medicine Meeting 2019, within the statutory limits as required by law. Exhibitor shall confirm to ACP such insurance cannot be cancelled or changed prior to the Internal Medicine Meeting. Upon request, Exhibitor agrees to provide ACP a suitable certificate verifying that the required insurance is and will remain in force for the duration of the Exhibition.

Such certificate of liability insurance shall name ACP and each of its respective affiliates, subsidiaries, regents, employees, agents, officers, and directors as "Additional Insureds" on each and every applicable insurance policy. The insurance policies and coverage set forth herein shall be primary as to any other valid and collectible insurance and shall contain an endorsement that such insurance policy shall remain in full force and effect notwithstanding that the insured has waived its right of action against any party prior to the occurrence of a loss, and shall require the insurer to waive all rights of subrogation against ACP, Pennsylvania Convention Center, and/or Freeman Exposition Services.

EXHIBITOR SERVICE MANUAL

The Exhibitor Service Manual, which will be available online January 2019, is incorporated herein by reference and made part of this contract, and includes additional requirements for Exhibitors participating at Internal Medicine Meeting 2019. Information regarding the Convention Center; the official General Service Contractor (Decorator); the official vendors for security, audiovisual, floral, and photography; and all ACP forms and rules and regulations will be included in this manual.

EXPOSED OR UNFINISHED BOOTHS

Exposed/unfinished sides of inline and corner booths must be draped. In the event the Exhibitor is not present, the official General Service Contractor (Decorator), with the approval of ACP, will provide the necessary draping at the Exhibitor's expense.

FDA REGULATIONS

Exhibitors are reminded of the U.S. Food and Drug Administration (FDA) restrictions on the promotion of investigational and preapproved drugs and devices. Exhibitors are also cautioned about FDA prohibition of promoting approved drugs for unapproved purposes.

FLOOR PLAN

A floor plan is available [online](#). ACP reserves the right to rearrange the floor plan at any time and to relocate Exhibitors if it becomes necessary for causes beyond the control of ACP or if it is advisable in the best judgment of ACP.

HANGING SIGNS

Signs, banners, or any other exhibit material may not be suspended, taped, nailed, screwed, or in any way attached to the ceilings, walls, columns, drapes, floor, or any facility surface. Hanging signs are permitted above island booths only. Island exhibits (including signage and towers) may not exceed 20' in height.

INSTALLATION OF EXHIBITS

Exhibit installation will begin on Monday, April 8, at 1:00 p.m. and continue through Wednesday, April 10, until 5:00 p.m.

- The aisles must be clear of all crates and cartons by 2:00 p.m. on Wednesday, April 10, so that the aisle carpet can be installed. Please remain in your booth until this process is complete.
- Any Exhibitor who places empty crates or cartons in the aisle after the carpets have been installed and cleaned will be charged for removal and re-cleaning at prevailing labor rates.
- **Any booth for which installation has not begun by 4:00 p.m. on Wednesday, April 10, will be installed by the official General Service Contractor (Decorator) at the Exhibitor's expense or may be removed from the exhibit floor at the discretion of the ACP Exhibit Manager. If removed, this space can then be resold or reassigned by ACP without obligation on the part of ACP for any refund.**
- No exhibit may be erected after the Exhibit Hall opens.
- Under no circumstances will children under 12 years of age be admitted in the Exhibit Hall during installation hours. An adult must accompany young adults aged 12 to 16 years.

INTERNAL MEDICINE MEETING 2019

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INTERNAL MEDICINE NAME OR LOGO

The Internal Medicine Meeting name, show look, or logo may not be used in signs, advertising, or promotions in any media or on product literature either inside or outside the exhibit area. This rule applies before, after, and during the meeting, unless prior approval has been received from the ACP Exhibit Manager.

ISLAND BOOTHS

Island booths can be made from any full block of booths. Some aisles may be blocked to create islands not shown on the floor plan.

- Island exhibits (including signage and towers) may not extend over 20' in height.
- Demonstration areas may not be set on the aisle line of the exhibit. Space must be left within the exhibit area to accommodate spectators. Should the spectators interfere with the normal traffic flow in the aisle, or overflow into neighboring exhibits, the presentation will be limited or eliminated.
- The design of the booth should allow accessibility from all four aisles and sufficient see-through areas that do not block the view of adjacent exhibits.
- **Exhibitors are required to have carpet/flooring in their booth space.**

LABOR: EXHIBIT INSTALLATION & DISMANTLING

Full-time employees of exhibitors may install and dismantle their own exhibits in booth spaces up to 600 square feet with certain restrictions. Full labor rules and regulations can be found at <https://paconvention.com/exhibitors/faqs-exhibitors>. Any labor services required beyond what regular full-time employees can provide must be provided through the local Stagehands and/or Electricians.

LABOR: MATERIAL HANDLING

All material handling services must be provided by Freeman. Freeman material handling personnel will be responsible for the unloading and reloading of all materials including the operation of material handling equipment and the handling of empty crates and containers.

Exhibitors may hand-carry their own materials into the exhibit facility. The use or rental of dollies, flat carts, and other mechanized equipment is not permitted. Freeman is responsible for controlling access to the loading docks and loading areas in order to maintain a safe and orderly move-in and move-out.

LEAD RETRIEVAL

An electronic lead system designed to help Exhibitors capture sales leads will be available. E-mail addresses for attendees will be included if available. **The lead does not include phone numbers or fax numbers, on the basis of ACP policy to protect our members' privacy.** NPI numbers are only included if provided by the attendee at the time of registration. Information on renting a lead retrieval unit will be included in the [Exhibitor Service Manual](#).



NEW! Lead retrieval units will include attendee e-mail addresses if available.

LIABILITY, INDEMNIFICATION, AND SECURITY

Exhibitors and Exhibitor Designated Contractors (EDCs) must make provisions for safeguarding their goods, materials, equipment, and display at all times. As a courtesy, general guard service will be provided by ACP during the exhibition period; however, ACP, the guard service, and the Pennsylvania Convention Center will not be responsible for the loss or damage of any materials by any cause. The furnishings of such guard service is in no case to be understood or interpreted as a guarantee against loss or theft of any kind. The Exhibitor is responsible for all liability, losses, claims, and demands on account of any injury, death, or damage to property (including the Exhibit Hall), however they occur, that arise from the acts of the Exhibitor or its employees, agents, licensees, contractors, or EDCs. The Exhibitor and EDC both agree to save, defend, indemnify, and hold harmless ACP and the Pennsylvania Convention Center from and against any and all liability, losses, claims, and demands that may arise from or be asserted in connection with the foregoing undertaking and responsibilities of the Exhibitor or EDC. Neither ACP nor the owners of the Pennsylvania Convention Center or their respective employees, agents, licensees, or contractors are liable for injuries to any person or for damage to property owned or controlled by the Exhibitor or the EDC, however they arise, except for claims for damages or injuries caused by or resulting from the gross negligence of ACP or the Pennsylvania Convention Center or their respective employees, agents, licensees, or contractors. Emergency procedures, including fire and safety regulations, will be included in the [Exhibitor Service Manual](#).

LIGHTING: PAR LIGHTING/GOBO LIGHTING

Par lighting cannot impose on the aisles or neighboring exhibitors. The Exhibitor is responsible for any costs related to installing par lighting which may later be denied if infringing on ACP or neighboring Exhibitor's space. Lighting by secured truss (facility approved) may be used to highlight a display or presentation, directly above the booth.

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LINEAR BOOTHS

Linear booths are made up of 10'x10' inside and corner booths.

Inside booths have only one side exposed to an aisle. **Corner booths** have two sides exposed to an aisle. All booths will be provided with an 8' high back wall drape and 3' high side wall drapes.

- No structure of a linear exhibit may extend over 8' in height, including signs, company name, logo, or product information.
- Under no circumstances may the 8' high back wall drape be removed.
- **No structure over 3.5' high may extend more than 5' from the back wall.**
- Entrances to booths must be in the direction depicted on the floor plan.
- **Exhibitors are required to have carpet/flooring in their booth space.**

LUNCH TICKET

Exhibit Hall boxed lunches are provided to attendees in order to drive traffic to the Exhibit Hall. ACP extends one complimentary lunch ticket per 10'x10' booth per day. Lunch tickets are not available for purchase. Additional concessions are available for purchase in the back of the Exhibit Hall.

NEW EXHIBITORS

Companies who have not exhibited with ACP within the past 5 years are required to submit company brochures or materials that describe their product or service prior to submission of their contract. ACP reserves the right at its sole discretion to refuse any company who does not meet [Eligibility to Exhibit](#) requirements.

NONPROFIT EXHIBIT BOOTH FEE

Applies to qualified organizations for purposes of **public service and awareness**. It is limited to nonprofit organizations with IRS tax code 501(c)(3) or 501(c)(5) as approved by ACP. Supporting documentation must be submitted with contract. Only one 10'x10' nonprofit space is permitted per organization. The nonprofit rate does not apply to 501(c)(3) or 501(c)(5) companies exhibiting for purposes of recruitment or job placement. Nonprofit hospitals do not qualify for this rate. A purchase order will not serve as payment and will not hold exhibit space. Before December 11, 2018, 50% of the total exhibit fee with contract is required to hold booth space; after December 11, 2018, 100% of the total exhibit fee is required with contract. Payments by check must be received within 10 days of submitting the contract or the booth selection will be released.

OFFICIAL GENERAL SERVICE CONTRACTOR (DECORATOR)

Freeman Exposition Services has been designated as the general service contractor. General questions regarding any services provided by Freeman (rental furnishing and carpet, material handling, labor, special signage, etc.) should be directed to its Exhibitor Service Department, at phone: 201-299-7575 or e-mail: FreemanNewYorkES@Freemanco.com. Toll-free Freeman nationwide customer support center: 888-508-5054.

OUTSTANDING INVOICES

Outstanding balances owed to ACP as a result of previous transactions must be paid in full before approval of exhibit contract.

PHOTOGRAPHY AND VIDEOTAPING

Photography and videotaping of your exhibit requires written approval from the ACP Exhibit Manager. Authorization tags will be provided upon written approval and must be kept on cameras during show hours. Photography and videotaping of other companies' exhibits and the Exhibit Hall, other than by the official photographer, is prohibited, as many booth designs contain copyrighted or trademarked materials. Only the Exhibitor may grant permission to have his or her exhibit photographed or videotaped while the Exhibit Hall is closed.

Recording of sound or images by any method, including cameras or mobile phones, is prohibited in the Exhibit Hall. ACP reserves the right to audio or video reproduction of all presentations at Internal Medicine Meeting 2019. No broadcast, resale, repurposing, or other distribution of ACP content is permitted without express written consent from ACP.

Interviews of any kind, recorded or not, are prohibited in the Exhibit Hall. The complete Internal Medicine Meeting 2019 Media Policy is available in the [Exhibitor Service Manual](#).

PRIORITY POINT SYSTEM

Priority for booth space assignment is based on points awarded to previous ACP Exhibitors. Each Exhibitor will obtain 1 point for each 10'x10' space rented. A bonus of 3 points will be added to the sum for each consecutive year of exhibiting in the past 5 ACP annual meetings. To benefit from your priority points, ACP must receive your contract for exhibit space and 50% deposit by October 19, 2018. Contracts received after October 19, 2018 will select booth space based on availability.

PUBLICITY AND ADVERTISING

All products or service demonstrations, interviews, instructional activities, and distribution of promotional literature must be confined to the assigned exhibit space. Any persons who solicit business or distribute material outside their exhibit booth will be asked to vacate the building. Under no circumstances may products, promotional materials, invitations, magazines, or other materials be distributed to attendees at any hotel. Exhibitors may not use the ACP or Internal Medicine Meeting name, show look, or logo on any promotional materials or invitations without ACP's consent.

INTERNAL MEDICINE MEETING 2019

RULES & REGULATIONS

SELLING OF PRODUCTS

Sales and order taking are permitted provided that all transactions are conducted in a manner consistent with the professional nature of ACP and Internal Medicine Meeting 2019. Exhibitors that sell taxable goods or services on-site are responsible for registering as a dealer with the respective state's department of revenue. ACP reserves the right to restrict sales activities that it deems inappropriate or unprofessional.

SHIPPING: ADVANCED

Only crated materials will be received at the warehouse, stored up to 30 days, and delivered to the booth; empty crates will be removed from the booth, placed in storage, and returned to the booth after the close of the show. Exhibit material will then be moved from the booth to the dock and reloaded on the carrier designated on your bill of lading. Advance warehouse freight will be moved in on Monday, April 8.

Advance shipments must be labeled as follows:

Name of exhibiting company / Booth #
American College of Physicians / Internal Medicine Meeting 2019
c/o Freeman
9820 Blue Grass Road
Philadelphia, PA 19114

Advance shipments will be received beginning March 1, 2019. The deadline for the receipt of advance shipments will be April 1, 2019.

SHIPPING: DIRECT

Shipments must not arrive at the Convention Center before Monday, April 8, 2019 at 1:00 p.m. Freight will be logged in, and freight bills will be stamped with time and delivery. Shipments will be received at the loading dock and delivered to the booth; empty crates will be removed from the booth, placed in storage, and returned to the booth after the close of the show. Exhibit material will then be moved from the booth to the dock and reloaded on the carrier designated on your bill of lading.

Direct shipments must be labeled as follows:

Name of exhibiting company / Booth #
American College of Physicians / Internal Medicine Meeting 2019
c/o Freeman
Pennsylvania Convention Center
1101 Arch Street
Philadelphia, PA 19107

SMOKING

Smoking is prohibited in the Convention Center.

SOLICITATION

Nonexhibitors or representatives of nonexhibiting companies may not solicit business in any part of the Exhibit Hall or Convention Center. Solicitation by Exhibitors is strictly prohibited. Should an Exhibitor be in violation, ACP reserves the right to remove the solicitors from the Exhibit Hall and may result in possible loss of eligibility for participation at future ACP annual meetings.

SOUND RESTRICTIONS

No equipment or voice reproducing machines can be operated in such a manner as to cause annoyance to other Exhibitors. Earphones should be provided, or such devices should be enclosed in a special soundproof booth. ACP reserves the right to determine when sound is interfering with another exhibit, and, if therefore the sound must be discontinued.

SUBLETTING OF SPACE

Subletting of exhibit space is prohibited. Two or more companies may not exhibit in a single space.

THIRD-PARTY REPRESENTATIVES

Any agency that represents an Exhibitor must submit their client's name, contact information, address, telephone, and signature and title with the contract for exhibit space.

TRAFFIC AND ATTENDANCE

ACP makes no guarantees of traffic flow or the demographic nature, quantity, or presumed quality of leads. ACP strongly encourages Exhibitors to market their presence at Internal Medicine Meeting 2019.

UNAUTHORIZED VENDORS

Exhibitors are sometimes targeted by companies who may claim to be affiliated with the American College of Physicians or the Internal Medicine Meeting. **Please be aware that these companies are not authorized to provide services on ACP's behalf.** All official Internal Medicine Meeting vendors will be listed online on the [Contact Us](#) page and in the Exhibitor Service Manual. All official vendor forms and communications will be labeled with an Official Vendor logo, as shown.



VIDEO/PHOTO RELEASE

By participating at Internal Medicine Meeting 2019, Exhibitor grants ACP the right to videotape or take photographs and reproduce them in ACP printed/digital material or the ACP Web site.

VIOLATION OF REGULATIONS

All Exhibitors and their representatives agree to adhere to all rules and regulations, requirements, and restrictions as set forth in the Exhibitor Prospectus, Exhibitor Service Manual, and ACP Rules and Regulations. Those Exhibitors who, in the opinion of ACP, do not conform to these regulations or who conduct themselves unethically will be subject to the following penalties:

- First violation will result in the loss of all priority points.
- Second violation will result in the loss of eligibility for participation at future ACP annual meetings.
- Exhibitors who begin to pack or dismantle their booths early will incur a penalty of \$1,000.
- When appropriate, penalties will progress through the steps described above. However, ACP, in its sole discretion, reserves the right to levy a more severe penalty without progressing through these successive steps, including immediate termination of the exhibit.